

15th February, 2024

To, Manager Dept. of Corporate Services Bombay Stock Exchange Limited Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai – 400001 Fax: 022- 22723121/2037/2039/2041 corp.relations@bseindia.com Scrip Code : 532906	To, Manager Dept. of Corporate Services The National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra, Mumbai – 400051 Fax: 022-26598237/38,26598347/48 cmlist@nse.co.in Scrip Code : MAANALU
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Subject: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015

Dear Sir / Madam,

In compliance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Please find attached herewith Investor Presentation.

The above information is also available on the website of the Company: - www.maanaluminium.com.

Kindly take the same on your records.

Thanking you,

Yours faithfully,
For **Maan Aluminium Limited**

SANDEEP
KUMAR
AGARWAL

Sandeep
CFO & Company Secretary



Results Q3 FY23-24

NSE: MAANALU
BSE: 532906





One of the **leading Aluminium Extrusion Company**, consistently delivering **best-in-class products and services**. Making our customers, partners, and stakeholders proud to be associated with us

PINNACLE OF PRECISION IN ALUMINIUM EXTRUSION



One of India's Largest Manufacturers and Exporters of Aluminum extruded products



Over **30** years of industry leadership expertise



Collaborating with our client partners to provide Innovative and customized solutions



Production capacity of nearly **150** dies and tooling's per month



Focusing on low volume & high margin customized/niche value added products

CHARTING THE COURSE OF OPERATIONAL SUCCESS



7,275 MT

YTD Production achieved



220+

Committed Employees



Capital W.I.P. for

250 %

Increase in installed production capacity



1,200 MT

Annual Machining Capacity



₹715 Cr

Revenue (YTD FY 2024)



3,600 MT

Annual Anodizing Capacity



300+

Active Customers



0.20

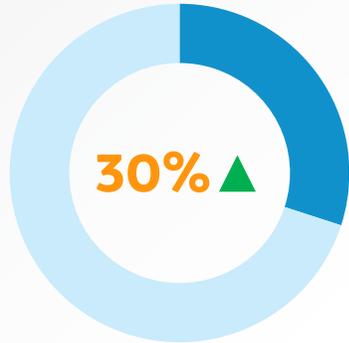
Debt/Equity
(YTD FY 2024)

Note – YTD figures are from April to December 2023 (FY 23-2024)

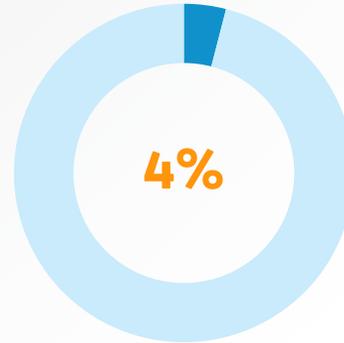
NAVIGATING FINANCIAL SUCCESS IN NUMBERS



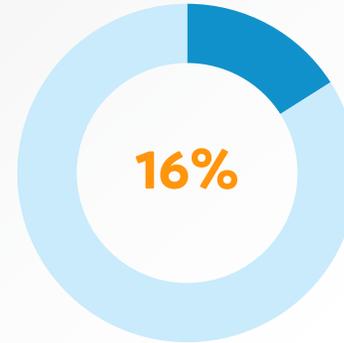
YoY Revenue Growth
(YTD FY 2024)



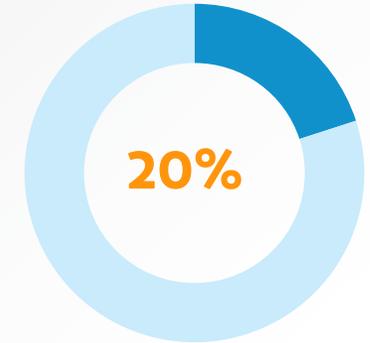
Net Profit Ratio
(YTD FY 2024)



Return on Net Worth
(YTD FY 2024)



Return on Capital Employed
(YTD FY 2024)



Current Ratio
(YTD FY 2024)



2.46 Times

EPS
(YTD FY 2024)



₹4.71 /- Share

Short-Term Debt
(YTD FY 2024)



₹30 Cr

Net Profit
(YTD FY 2024)



₹25 Cr

YEAR TO DATE NINE MONTHS FINANCIALS



(Amt. in INR crores)

Particulars	YTD Q3, FY 23-24	YTD Q3, FY 22-23
Revenue from operations	716	551
EBIDTA	41	54
Profit before tax (PBT)	34	48
Profit after tax (PAT)	25	36

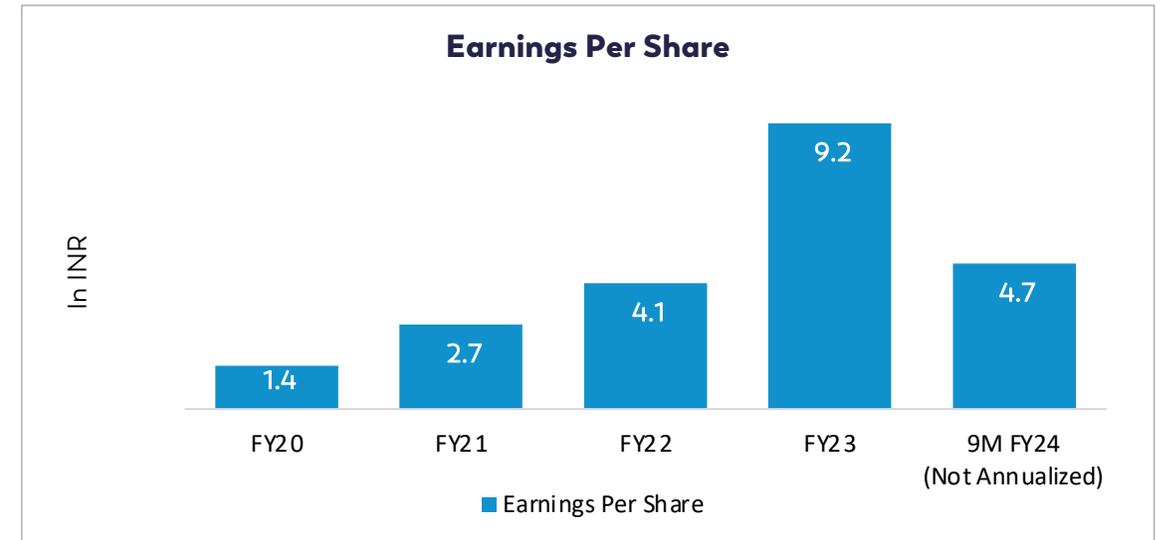
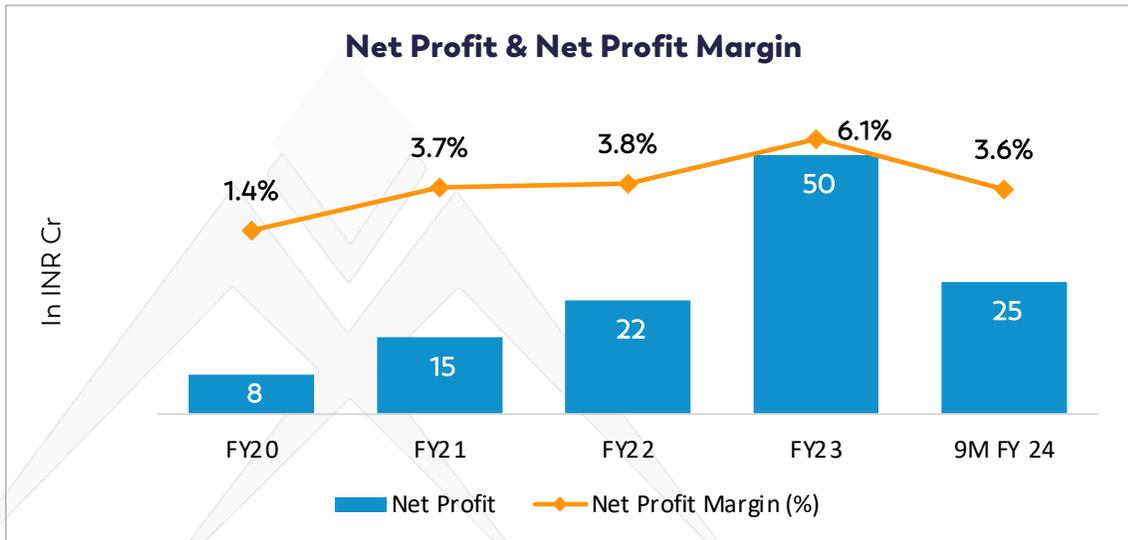
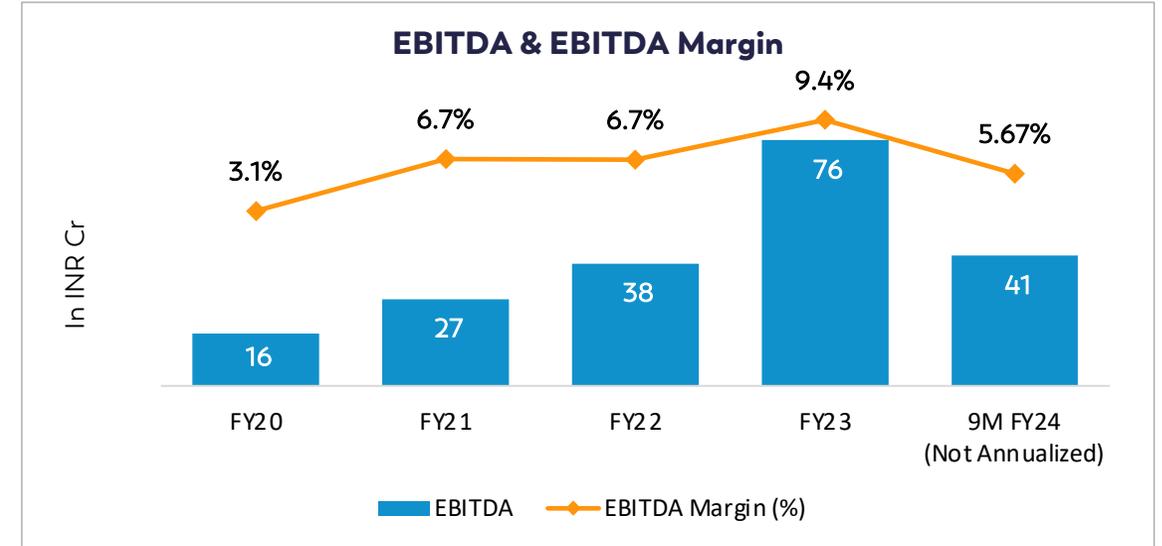
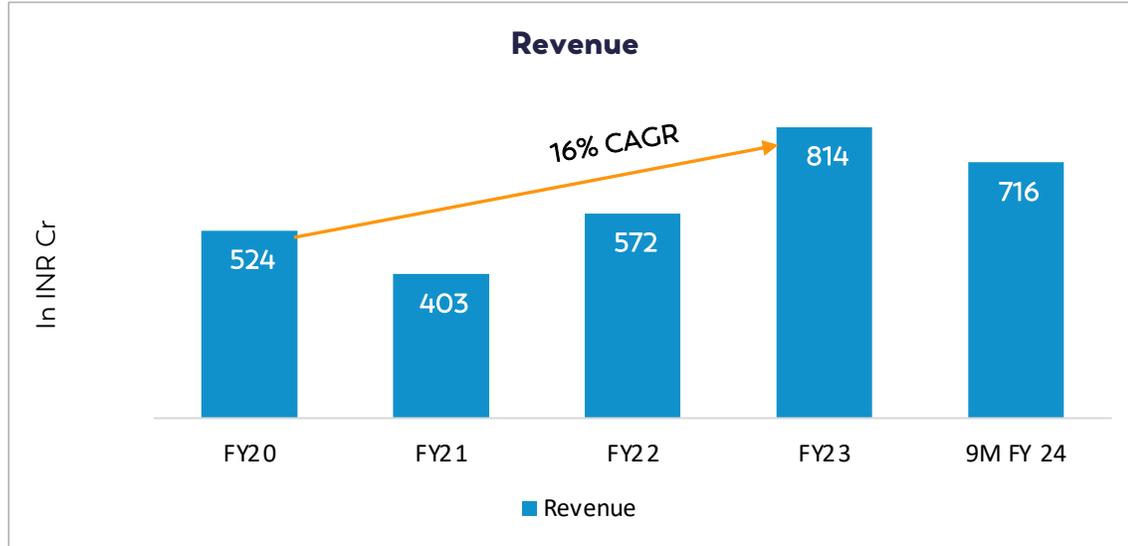
QUARTERLY FINANCIALS



(Amt. in INR crores)

Particulars	Q1, FY 22-23	Q2, FY 22-23	Q3, FY 22-23	Q4, FY 22-23	Q1, FY 23-24	Q2, FY 23-24	Q3, FY 23-24
Revenue from operations	173	188	190	263	207	295	213
EBIDTA	13	20	21	22	16	13	12
Profit before tax (PBT)	11	18	19	19	14	11	10
Profit after tax (PAT)	8	13	14	14	10	8	7

STRONG AND RESILIENT FINANCIAL INDICATORS



Note – Previous years' figures restated to give effect of Bonus and Split given in July 2023

INDIAN ALUMINIUM SECTOR



Key Statistics



4 MT

Aluminium
Output (2022)



2nd

Rank in
Aluminium Production



3.1 Kg

Per Capital
Aluminium Consumption



Overview



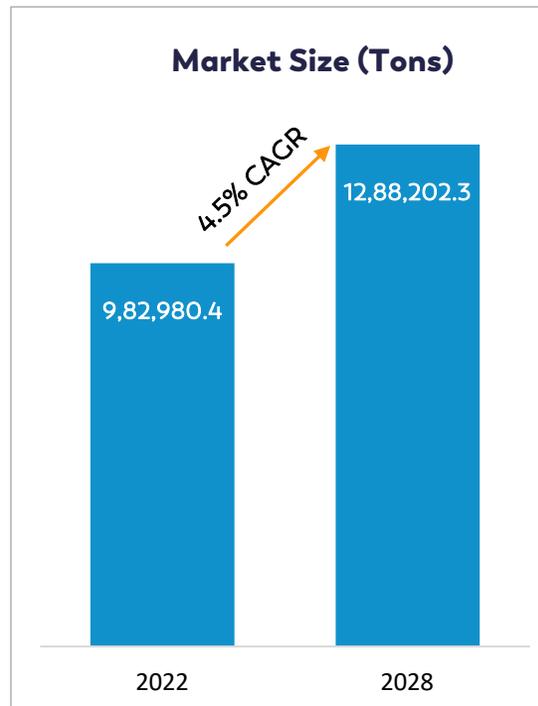
- **Mill-finished products** dominate the market share
- Utilization of aluminum extrusion in the **production of motor vehicles in India**
- Prioritizing **lightweight car production for enhanced fuel economy**
- Burgeoning **real estate and manufacturing sectors**
- GOI's commitment of **\$9.9B** towards **Ministry of Housing and Urban Development**
- **Drastic adoption of EV ~ 70% EV by 2030**

Favorable Government Policy

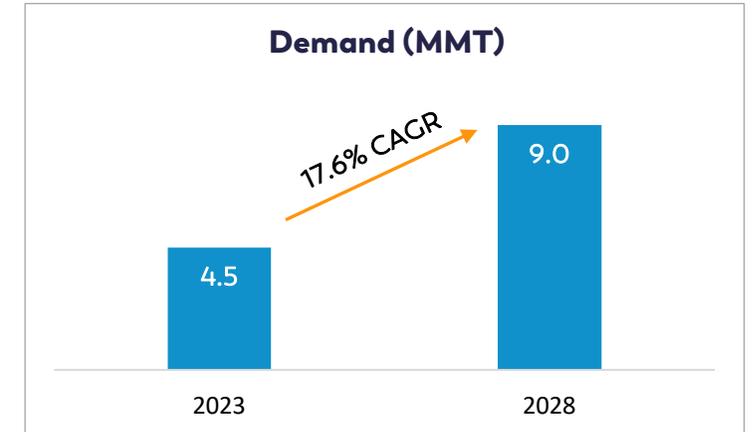


- India's National Aluminium Policy aims to increase domestic production of aluminum and encourage the use of aluminum in various industries

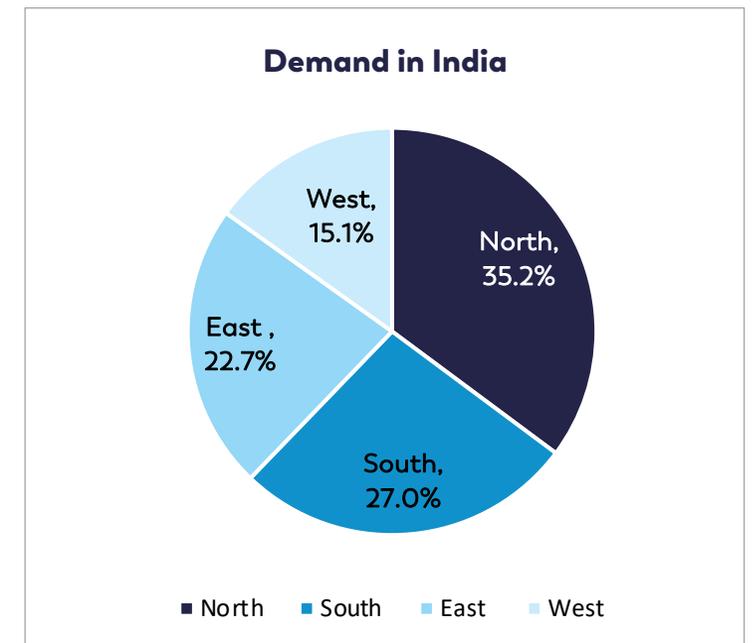
Market Size (Tons)



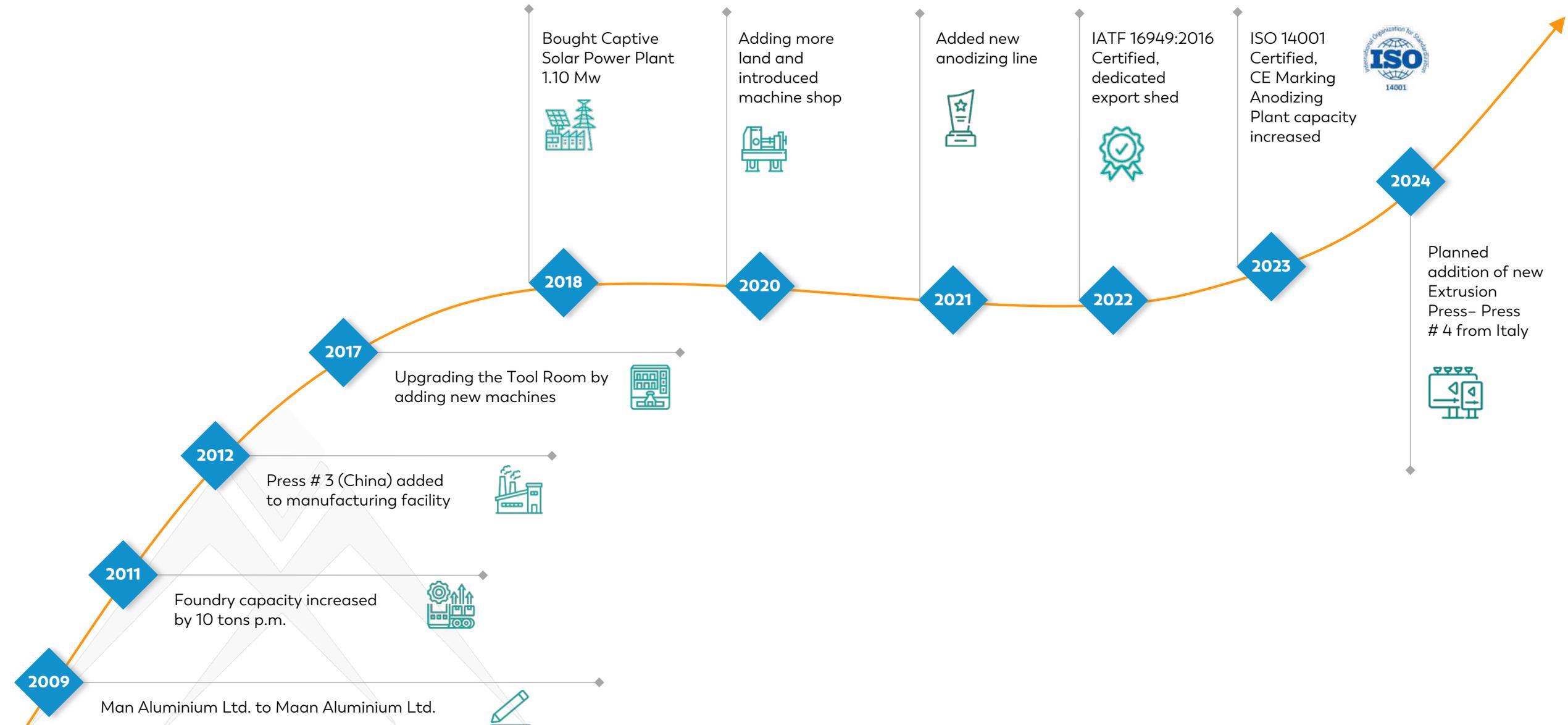
Demand (MMT)



Demand in India



UNLEASHING GROWTH THROUGH CONTINUOUS INNOVATION



Offering a Comprehensive Range of Custom-Made Profiles



Hardware Profiles



Structural Profiles



Solar Profiles



Defense Profiles



LED Profiles



Electrical Profiles



Railway Profiles



Atomic Research Profiles



Louvers Profiles



Architectural Profiles



Automotive Profiles



Sign & Display Profiles



Luggage & Ladder Profiles



Doors & Windows Profiles



AC Grills & Equipment Profiles



Structural Glazing Profiles



Heat Sink & Motor Body Profiles

Diverse Industry Reach Across Multiple Sectors



Construction



Automobile



Solar



Agriculture



Architecture



Defense



Railway



Electrical & Electronics



Medical



Heavy Engineering

Expanding Global Horizons Across Six Nations with Enriching Clientele



- In FY23, **export growth of 35%** was driven by the **expansion of market share in key geographies**. The initiatives to enhance and extend both export and domestic market networks, along with strategic partnerships with industry leaders, contributed to this success.
- Achieved an **impressive 3-year CAGR of 67%**, increasing from Rs. 60Cr in FY20 to Rs. 284Cr in FY23, reflecting improved realization in export sales.

Awards and Recognitions Defining Commitment to Quality



“Bharat Shiromani Award - 2019”

By Lord Swaraj Paul

“Certificate of Excellence in Recognition of Exemplary growth”
by Inc. India 500

Awarded as “Top Exporter of Madhya Pradesh – MSME Category” by Federation of Indian Export Organization (Government of India) for the year 2012-13



“Fastest Growing company Award – 2017”
in MSME Sector by MTLExS



“Quality Mark Award – 2015”
For having the best quality amongst manufacturers



“Niryat Shree” Bronze Trophy
Under MSME from Federation of Indian Export Organization from President (GOI)



“Two Star Export House Status”
As per Foreign Trade Policy 2015-2020

Glimpse into Our Journey of Excellence Through Marquee Projects



Infrastructure/Buildings



DLF, Moti Nagar



M3M Corner Walk



M3M Trump Towers

Defense & Government Supply



Bhabha Atomic Research Centre



Mopa, Goa International Airport



CNG KIT FOR ALTROZ (FOR CLH)



THANK YOU